

Professional Qualifications

- Professional Certified Coach (PCC) through the International Coaching Federation
- Registered Corporate Coach™ (RCC™) through the Worldwide Association of Business Coaches (WABC)®
- Business Coaching Advantage Certified Coach™ (BCACC™) with PeopleDynamics Learning Group
- Master Neuro-Linguistics Programming (NLP) Practitioner through iNLP Centre
- EQ-i 2.0 + EQ 360 Certified of MHS Inc., True Tilt Personality Profile Certified of Tilt 365, Core Strengths Certified Facilitator of SDI
- Masters International Management through the Community of European Management Schools (CEMS), Università Luigi Bocconi, Italy & Université catholique de Louvain, Belgium
- Honours Business Administration through the Ivey Business School at Western University

Relevant Previous Roles

- Founder, SOLUT1ON, Canada
- Managing Director Healthcare Strategy, Konsälidön, Global
- Director of Pharma Healthcare Practice, SmithStreet, China
- Engagement Manager, Podium Strategic Partners, Canada
- Senior Consultant, Bayer, Asia Pacific

Reema Patel

An executive coach for leaders who want to enhance their leadership & business effectiveness through strategic and emotional intelligence



“
I highly recommend Reema’s professional services as an Executive Coach. She has provided tremendous value in managing complex situations, enhancing my leadership skills and ultimately evolving my professional growth. Reema has an incredible talent in helping individuals express their thoughts and identify a tangible action plan. Her services have exceeded my expectations.”

- Senior Director of Medical Affairs, Global Pharma Company

With over a decade of management consulting experience in the healthcare industry, Reema’s clients recognize her as a strategic leader and a trusted advisor as they make crucial decisions in their business. She has facilitated the development of over 50 strategic plans to set the direction and establish priorities for top-tier brands including Roche, Bayer, Sanofi, Takeda, Astellas and Canopy Growth. Reema’s passion for helping clients realize their vision and thrive has led her to become a Certified Executive Coach.

Through her global experiences of consulting in 9 countries around the world, combined with her extensive experience in building strategy, she offers a unique coaching program for leaders. The objective of the executive coaching program is to enhance her client’s leadership and business effectiveness through Strategic Intelligence.

The program focuses on 5 Strategic Intelligence competencies:

1. Foresight
2. Systematic Thinking
3. Visioning
4. Motivating
5. Partnering

Reema’s clients include high potential managers, Directors and C-Suite executives. She starts with an individual assessment, develops a personalized action plan, and then provides coaching to unlock the potential of the leader’s performance and that of their company. Reema also focuses on group coaching to facilitate meaningful conversations that leads to strengthening team capabilities and performance.

HEALTHCARE CLIENT TESTIMONIALS

“ My challenge was building my personal brand and networking with purpose to develop my career. Reema challenged me to reflect and find answers on my own without providing answers. I am extremely happy with our coaching relationship, even though at times our discussions felt uncomfortable, it was those times that I was making changes and pushing my boundaries. That push helped build my confidence and I recently got a job promotion!

**Global Director Marketing
Biopharmaceutical Company**

“ I was struggling to identify what was holding me back in my leadership performance. After working with Reema, I was able to leverage my strengths and overcome my weaknesses in a specific area through real-time feedback. Continual coaching helped to reinforce strategies allowing me to reach my goals. I would highly recommend Reema as a coach for anyone looking to hone their executive skills.

**Associate Director Medical Affairs,
Global Pharmaceutical Company**

Reema's strategic intelligence model gave me a structure in which I could define a vision for my career goals and legacy, while identifying the areas of personal growth I would need to develop in order to be successful. What is unique about Reema, is her ability to coach from a truly strategic perspective. She is great at asking the right questions that allowed me to unlock my own solutions while still providing guidance and her expertise when needed. Having Reema as my coach was the best investment in myself from both a professional and a personal perspective.

- VP Medical Global and Canada, Leading Global Medical Cannabis Company

“ My biggest challenge prior to working with Reema was how to cope with contentious behaviour and criticism from my colleagues. Reema's expertise in emotional intelligence helped me to clarify the context, have different perspectives and identify what was critical to be addressed. Reema is an incredible management consultant that helps her to understand your professional context and additionally she has a great instinct and a genuine intention to help you to become an authentic leader.

**Senior Director Medical Affairs,
Canadian Pharmaceutical Company**

“ I recognized that my lack confidence limited my ability to grow and excel both in my professional and personal life. This led to feelings frustration because I knew I could offer much more value. Reema coached me to be comfortable with ambiguity and develop a clearer vision. Reema is a strategic, talented, with an open genuineness, will empower you to develop a growth mindset orienting you towards success. What I thought I would achieve in 10 years is becoming reality in less than 5 years. Her impact has been invaluable!

**Brand Manager,
Leading Pharmaceutical Company in Oncology**